



# Consultant Compensation PLAN

Join the Get *On The Bands* Revolution and Earn  
Spare, Part Time, Full Time, even Lifestyle Income!



Effective Date: March 1, 2020

B3 Sciences has a unique and innovative Compensation Plan that allows you to earn Commissions and Bonuses at every stage of your B3 Business. The dynamic features of the Plan include:

- **Customer Sales Bonuses**
- **New Consultant First Order Bonuses**
- **3 x 8 Matrix Commissions**
- **2 Million Dollar Rank Bonuses**
- **Leader Bonus Pools**
- **Special Promotions**



### Enrollment Step 1:

The only requirement to become a B3 Consultant is the purchase of a Success Kit and complete an enrollment application. To qualify for maximum Commissions and Bonuses, consider Enrollment Steps 2 and 3.

### Enrollment Step 2:

Purchase an optional First Order Package of B3 products to ensure your success. This product package will provide you with products for personal use, inventory, sharing with family and sampling with prospects.

### Enrollment Step 3:

Secure your B3 Business and stay active each month for maximum commissions by enrolling on the optional Monthly Autoship Program. Your monthly order ensures you are qualified with Personal Volume to be active for commissions.

## First Order Package Options

### 30-Day Test Drive Package - \$599.99

1 Set of Bands, Plus B3 Gear, Plus a 30 Day Supply of your Favorite Product, Plus 30 Day Exercise Program and Calendar, Plus a B3 Coach to personally assist you, Plus Get On The Bands marketing system. Includes 1 year Success Kit. (Package prices do not include tax and shipping)

## Consultant Sales Tier Levels

Sales Tier Levels	Personal Sales Req.	Placed in Tree	Customer Bonus	Retail Achiever Bonus	First Order Bonus	First Order Generation Bonus	Rank Bonus	Leader Pools	Matrix Expansion
<b>Tier 1000</b>	1000 PV	YES	20%	5% - 7.5%	15%	YES	YES	YES	YES
<b>Tier 500</b>	500 PV	YES	20%	5% - 7.5%	15%	YES	YES	YES	NO
<b>Kit Only - Not Active</b>	0 PV	NO	10%	NO	10%	NO	NO	NO	NO

- **Consultants are eligible to earn commissions and bonuses by 1) completing a Consultant application 2) purchasing a Consultant Success Kit, and 3) accumulating Personal Sales**
- Consultants may choose to purchase an optional First Order inventory purchase.
- Consultants can also earn Sales Levels by accumulating personal sales.
- Purchase of the 30-Day Test Drive Pack (\$599) qualifies Consultants at the Tier 500 Level.

**Upgrade Options:** After enrolling you can Upgrade your Level all the way from Kit Only to Tier 1000 by accumulating sales through purchase of product and/or Direct Sales Customer Sales.



## Customer Bonuses

### Retail Customer Web Sales Bonus

Earn by sharing B3 Products. When Customers purchase off your website, you earn up to 20% of the BV or their Orders.

Example: Post your story and website link on Facebook. Customer links from Facebook to your website and purchases from your website.

### Retail Customer Web Sales Achiever Bonus

Sell \$1000 or more from your B3 Website in 1 month, and earn an additional 5% on the Order BV

Sell \$2000 or more from your B3 Website in 1 month and earn an additional 7.5% on the Order BV



### Retail Customer Direct Sale Profit

Consultants purchase B3 Products at wholesale prices , and can then make direct customer sales at retail price. Consultants retain the profit on the difference in price.

Example: You purchase an extra set of B3 Bands. You make direct sales to a Customer in your personal network. You earn the difference in your wholesale price and the Customer purchase price of \$429.99

### Professional Customer Sales Bonus

Earn by sharing B3 Products with Professionals that will incorporate B3 Products into their business, you earn up to 20% of the BV of their Orders.

Example: Doctor, Gym or Trainer who will sell B3 Bands to his/her patient

### International Customer Sales Bonus

Earn by sharing B3 Products. When International Customers purchase off your website, you earn up to 20% of the BV of their Orders.

## First Order Bonuses

New Consultant First Order Bonuses are paid on the sale of First Order Packages on up to 8 Generations through the Sponsorship Upline Tree.

Sponsorship Upline	Bonus	Rank to Qualify
1 <sup>st</sup> Sponsor	15%	1
2 <sup>nd</sup> Sponsor of Sponsor	5%	2
3 <sup>rd</sup> Generation	3%	3
4 <sup>th</sup> Generation	3%	4
5 <sup>th</sup> Generation	3%	5
6 <sup>th</sup> Generation	2%	6
7 <sup>th</sup> Generation	2%	7
8 <sup>th</sup> Generation	2%	8

\* Bonuses are Paid on the BV of the Order

\* These bonuses are paid on First Order Packages Only

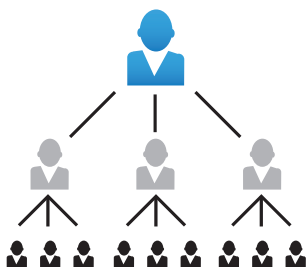
\* Consultants must achieve the rank listed in the table to earn these bonuses



## Network Commissions

As you use the Get On The Bands System your Team of Consultants and Customers are placed in your downline which will generate expansive Team Commissions on all the orders placed within your 8th level of your 3 x 8 Tree. The structure of your Tree begin as a 3 x 8 Matrix, that can expand as you achieve Leader Ranks.

### 3 x 8 Expansion Matrix



Your 3 x 8 Expansion Matrix is based on the concept of helping 3 New Consultants join your Network.

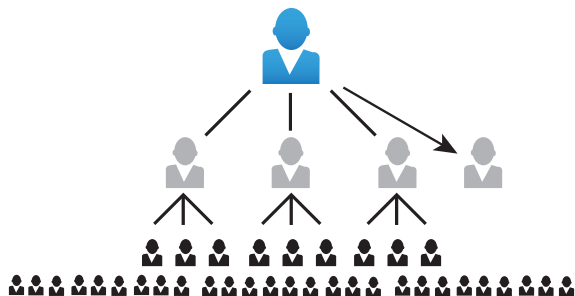
Each New Consultant that enters your Network, also has 3 Consultant positions on their first row.

This duplication of 3 continues in your Network down 8 levels, with close to 10,000 available positions.

### Network Expansion

As you achieve Leader Ranks, your 3 x 8 Expansion Matrix can expand to 4 wide, then 5 wide then up to 6 wide on your front row. The Consultants in your Network can also expand their front row, and thus your Network can continue to expand with an infinite number of available Consultant position to generate monthly commissions.

### Matrix Expands to a 4 x 8



Your 3 x 8 Expansion Matrix is ready for expansion to 4 x 8 when you achieve Leader Rank B5.

At Leader Rank B7 you can open a 5th front row position

At Leader Rank B9 you can open a 6th front row position

Additional Front Row Positions can be requested as you achieve higher ranks

Based on your Rank, you earn up to 8 levels of commissions on orders in your Network each month. %'s are paid on BV of qualifying orders

Orders paid via the Matrix include: First Orders, Autoship, Extra Consultant Orders, and Customer Orders

Dynamic Compression. If there are any non-active Consultants, they are compressed for commissions assuring you earn down a full 8 levels.

	Rank B1	Rank B2	Rank B3	Rank B4	Rank B5	Rank B6	Rank B7	Rank B8-12
Level 1	5%	5%	5%	5%	5%	5%	5%	5%
Level 2		5%	5%	5%	5%	5%	5%	5%
Level 3			5%	5%	5%	5%	5%	5%
Level 4				5%	5%	5%	5%	5%
Level 5					4%	4%	4%	4%
Level 6						4%	4%	4%
Level 7							4%	4%
Level 8								3%



# Leader Pools

## Leader Bonus Pool

When B3 Consultants achieve new paid-as Leader Ranks, they are eligible to share in a 1.5% total company sales Leader Pool.

## Founders Bonus Pool

When B3 Consultants enroll during the special Founding Consultant period and reach Tier 1000, they are eligible to share in a 2% total sales Founder Pool. This is in addition to the 2% Leader Pool. The Founders Pool will be available to all Consultants until October 2021.



## Leader Pool Rank Table

	Rank B3	Rank B4	Rank B5	Rank B6	Rank B7	Rank B8	Rank B9	Rank B10	Rank B11	Rank B12
Leader Pool			5 pts	10 pts	25 pts	50 pts	100 pts	250 pts	500 pts	1000 pts
Founders Pool	1 pt	2.5 pts	5 pts	10 pts	25 pts	50 pts	100 pts	250 pts	500 pts	1000 pts

Eligible Consultants earn points monthly when Rank is Achieved. Individual points are divided into total points to determine a Consultants share of the pools. Pool is funded by monthly company sales of products.

### Pool is awarded when:

Months 1 - 12: Previous calendar month company sales is exceeded

After 12 months: Previous years sales in same calendar month is exceeded

(Starting month for this rule is October 2019)

Consultants must remain at Rank 1 or higher on a monthly basis to be eligible for ongoing access to the Sales Pools. Founders Club Pool is exclusive to B3 Founders for the first 24 months after the close of the Founders Enrollment Period (October 2019). 2% Founders Pool amount will then be converted into new and exciting Bonus available to all Leaders.

## Rank Table

	Rank B1	Rank B2	Rank B3	Rank B4	Rank B5	Rank B6
* PV (Personal Sales Volume)	50	50	50	50	50	50
** Actives	1	2	3	4	5	6
PGV (Group Sales Volume)	50	100	500	1000	5000	10,000
Leaders in Group				2 x Rank 2	2 x Rank 3	2 x Rank 4
	Rank B7	Rank B8	Rank B9	Rank 10	Rank B11	Rank B12
* PV (Personal Sales Volume)	50	50	50	50	50	50
** Actives	7	8	8	8	8	8
PGV (Group Sales Volume)	25,000	50,000	100,000	250,000	500,000	1,000,000
Leaders in Group	2 x Rank 5	2 x Rank 6	2 x Rank 7	2 x Rank 8	2 x Rank 9	2 x Rank 10

\* After conclusion of the Founders program (Oct 1, 2019), Consultants will be required to have at least 50 PV in personal customer sales beginning the 3rd calendar month after their enrollment

## Elite Rank Table



	Rank Diamond	Double Diamond	Black Diamond
PV (Personal Sales Volume)	50	50	50
Actives	10	15	25
PGV (Group Sales Volume)	2,500,000	5,000,000	10,000,000
Leaders in Group	2 x Rank 11	2 x Rank 12	2 x Rank Diamond

## 2 Million Rank Cash Bonuses

Rank	Bonus
B4	\$100
B5	\$500
B6	\$1,000
B7	\$2,500
B8	\$5,000
B9	\$10,000
B10	\$25,000
B11	\$50,000
B12	\$100,000
Diamond	\$250,000
Double Diamond	\$500,000
Black Diamond	\$1,000,000

Every Consultant at Tier 500 Level and higher is eligible to earn ~ \$2 Million in Rank Cash Bonuses. Every time you achieve a new monthly paid-as Rank that is higher than any previously achieved paid-as Rank, you will earn the 1-time Cash Rank Bonus that is listed in the table to the left.

Any a Consultant that achieves 2 or more new paid-as rank advancements in any given month, will earn 100% of the highest Rank Bonus, and 50% of the next highest Rank Bonus. Maximum payout is 2 Rank Bonuses in any given month.

# Terms , Conditions and Definitions

The only requirement to earn minimum levels of commissions and bonuses is to purchase a Consultant Success Kit and complete an enrollment application. A Fast Start Package is optional. Monthly Autoship and machining 'Active' is optional.

\* PV (Personal Volume) - PV or Personal Sales Volume includes total Personal orders and Customer web sales purchased during the month. Total PV is calculated on the total USD spent on all product purchases. Shipping, Tax, Marketing Materials and Fees do not count for PV. A Consultant is considered 'Active' when there is 50 or more in PV. Being 'Active' allows the Consultant to be eligible for maximum commissions and bonuses.

\*\* Active - This requirement is met by having personally sponsored Consultants who have purchased at least 50 PV during the month. If you have a personal monthly order of 50 or more PV, this counts as 1 Consultant. Up to half of this requirement can also be met by having personally sponsored Customers who have purchased at least 50 PV during the month. Thus, to be Rank 6, you can have 3 Active Customers, your personal order, and 2 Active Consultants. (See Rank Table). Consultants who are not active will be eligible for commissions and bonuses at the 'Kit Only' level listed in this document on page 3

Optional Bands Set Sale for 3 Months of Active - Any Consultant that purchases a set of B3 Bands for purposes of Retail Selling, or has a Customer that has purchased a set of Bands from B3, will be qualified as 'Active' for 3 months starting with the month of the current order and 2 more consecutive months.

Bonus Volume (BV) - BV is the volume assigned to each product for the purpose of calculating Commissions. Shipping Fees, Sales Tax, Sales Aids, Marketing Materials, and Success Kits do not carry BV.

Consultants at Entry Levels lower than Tier 1000 can Upgrade to a higher level by purchasing additional orders for Inventory or by accumulating Direct Web Customer Sales.

Personal Group - Each time you sponsor a new Consultant or Customer; this represents a new Line of Enrollment in your Personal Group. Then all the future Consultants and Customers that develop through that person are included in that line. Example (Figure 1 on right) represents you with 3 Consultants and a total of 15 in your Personal Group.

Personal Group Volume (PGV) - All the Personal Volume (PV) from all the orders in your lines of enrollment. Ex: There are 15 people in your Personal Lines of Enrollment, and the total PV from all their orders is 1500. Your PGV Volume would be 1500.

Leaders in Group - Each Consultant you sponsor starts a new line. To Rank up to Rank 4 and higher, you need at least 2 lines of sponsorship that you started that have a certain Rank during the month.

Example: 2 be Rank 6, you need two lines that have a Rank 4 or higher.

You Sponsor Mary who is a Rank 6  
You sponsor Joe, who sponsors Pete, who sponsors Bill. Bill is a Rank 4.

This example represents at least 2 lines that have a Rank 4 or higher, meeting the qualifier for Rank 6.  
If Bill moves up to a Rank 6, then you would have 2 lines that have a Rank 6 or higher, meeting the qualifier for Rank 8

The Price Volume Guide is located in the Consultant Office and will display PV and BV values for all products. All Bonuses and Commissions are only generated on the sales of consumable products. Shipping, Tax, Marketing Materials, and Fees do not have PV or BV.

Monthly Commission Period - Runs from the first to the last day of the calendar month.

The Paid Rank you earn each month determines your Rank and the Commissions and Bonus levels you are eligible to receive for that month. Paid Rank does not carry forward; thus a Consultant must qualify for Paid Rank each month. Once a Consultant earns a Paid Rank, that Rank becomes their Title, and is maintained for 12 months for recognition purposes.

Consultants must remain at Rank 1 or Higher (active with PV) to maintain access to the Sales Pools. If Consultants miss more than 1 month of being Active with Sales, they forfeit future access to the Sales Pools.

Commissions are paid monthly. On the 10th of the following month, commissions for the previous month will be generated. Each Consultant that earns income will receive an email along with a statement with details of their earnings. Our payment company is PayQuicker. After commissions are generated, if you have \$50 or more in total commissions, your full amount will be paid to you through the PayQuicker program.

## INCOME DISCLOSURE STATEMENT

B3 Sciences is a new company and the potential earnings for Independent Consultants cannot be determined until a multi-year track record for Consultant earnings are established. B3 Sciences nor its Consultants should never make representations or claims of specific incomes that can be earned unless the income is tied to specific examples of specific bonuses that are generated by specific sales of B3 products.

*The Compensation Plan is subject to change at the sole discretion of B3 Sciences Inc. Changes will be posted Online in the B3 Consultant Back Office.*

Mary	Steve	Chad
John	Phil	Paul
Chris	Jordan	Jenny
Bob	Jim	Larry
Tony		Allen
Jill		

Figure 1

*For more information regarding how to use your B3 Band Exercise System  
please visit our Website or refer to our videos on our YouTube page.*